



**MURDOCK**  
BUILDERS MERCHANTS

*Murdock Builders Merchants is a family-owned business with 18 locations across Northern Ireland and the Greater Dublin region. With over 400 employees we are recognised as a leading Company in our industry and supply general and specialist building materials, timber, and hardware to the construction trade, the DIY sector and the general public. We value both our customers and our employees and our business is built on offering consistently excellent customer service by well-trained and knowledgeable staff. We have also recently acquired Brooks Timber and Building Supplies in South of Ireland who have 10 branches located throughout Southern Ireland.*

# Doors and Floors Sales Consultant

## Antrim

As a Doors & Floors Sales Consultant, you will be the key point of contact for customers seeking flooring and door solutions. You will provide expert advice, product recommendations, and tailored solutions, ensuring a first-class customer experience from initial enquiry through to sale and delivery.

### Key Responsibilities:

- Engage with customers in-store and online to understand their needs and provide suitable product recommendations (interior doors, exterior doors, engineered wood, laminate, vinyl flooring, etc.)
- Prepare accurate quotations, process sales orders, and ensure follow-up communication
- Maintain up-to-date knowledge of products, promotions, trends, and installation requirements
- Assist with store merchandising and visual displays to showcase product ranges
- Coordinate with suppliers and warehouse teams to manage stock availability and delivery timelines
- Meet or exceed monthly and quarterly sales targets
- Deliver excellent customer service and resolve any issues or complaints professionally
- Stay informed about competitors and market conditions

### Criteria:

- Previous experience of providing excellent customer service within a retail environment essential
- Delivering expert advice on doors and floors to customers
- Excellent teamwork and organisational skills
- Excellent communication skills both verbal and written
- Proficient in the use of IT and have good computer literacy
- Reliable and punctual

### Benefits:

- Attractive package offered
- Company Pension Scheme
- Opportunity for Excellent Career
- Staff Discount
- Long Service Leave and Recognition

This is a fantastic opportunity to be part of a dynamic team at the heart of a new and innovative store. If you're enthusiastic, customer-focused, and ready to take on a new challenge, we'd love to hear from you. Help us build something great – together.

**Closing date: Friday 11<sup>th</sup> July 2025**

**To apply please:**

**Email CV to:** MRice@mbm.ie

**Download application form from** [www.murdockbuildersmerchants.com](http://www.murdockbuildersmerchants.com)

*Murdock Builders Merchants is an Equal Opportunities Employer and welcomes applications from all sections of the Community*